

MEPNN Supplier Scouting Opportunity Synopsis

Section 1: General Information

Scouting Number	2026-364
Item to be Scouted	BABA: HVAC Equipment
Days to be scouted	14
Response Due By	08/05/2026
Description	HVAC equipment. Please see attached submittal for complete list. Looking for BABA compliant alternates.

Section 2: Technical Information

Type of supplier being sought	Distributor
Reason	Note all equipment a2l refrigerant "r454b" BABA North Carolina
Describe the manufacturing processes (elaborate to provide as much detail as possible)	Domestic components in each of the BABA compliant manufactured products must exceed 55% of the total component cost and be assembled in the United States. May involve but is not limited to Die-casting or extrusion for aluminum parts or injection molding for plastic parts, CNC machining, powder coating or anodizing, painting or polishing, soldering, electrical assembly and/or mechanical assembly
Provide dimensions / size / tolerances / performance specifications for the item	Thru wall / variable speed air handlers and outdoor units/ Variable Refrigerant Flow (VRF) mini splits/ package units/ thermostats/ wall panels. Note all equipment a2l refrigerant "r454b" See attached specs and mechanical schedule for more information.
List required materials needed to make the product, including materials of product components	See attached specs and mechanical schedule for more information.
Are there applicable certification requirements?	Yes
Details	NCHFA / ENERGY STAR MULTIFAMILY NEW CONSTRUCTION
Are there applicable regulations?	Yes
Details	ASHRAE/ LOCAL CODE/ NCHFA
Are there any other standards, requirements, etc.?	Yes
Details	EQUIPMENT MATCH UPS MUST MEET SEER2 = 15.2 with HSPF2= 7.8
Additional Technical Comments	EQUIPMENT MATCH UPS MUST MEET SEER2 = 15.2 with HSPF2= 7.8 Must be able to submit BABAA manufactured product self-certification manufactured product letter that details a compliant product.

Section 4: Business Information

Estimated potential business volume	166 Apartments plus common areas
Estimated target price / unit cost information (if unavailable explain)	Equal to Tempstar equipment and Honeywell tstat
When is it needed by?	Late July 2026
Describe packaging requirements	Individually wrapped. Best available. Delivered undamaged. Specifics discussed in negotiation.

Where will this item be shipped?	Apex, North Carolina
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Additional Comments

Is there other information you would like to include?