

MEPNN Supplier Scouting Opportunity Synopsis

Section 1: General Information

Scouting Number	2026-353
Item to be Scouted	BABA: Spray Foam Insulation
Days to be scouted	30
Response Due By	08/07/2026
Description	Spray foam insulation
State item to be used in	Virginia

Section 2: Technical Information

Type of supplier being sought	Other
Details	Manufacturer/Distributor
Reason	BABA
Describe the manufacturing processes (elaborate to provide as much detail as possible)	Domestic components in each of the BABAA compliant manufactured products must exceed 55% of the total component cost and be assembled in the United States. May involve but is not limited to Die-casting or extrusion for aluminum parts or injection molding for plastic parts, CNC machining, powder coating or anodizing, painting or polishing, soldering, electrical assembly and/or mechanical assembly
Provide dimensions / size / tolerances / performance specifications for the item	See attached specs and mechanical schedule for more information.
List required materials needed to make the product, including materials of product components	See attached specs and mechanical schedule for more information.
Are there applicable certification requirements?	Yes
Details	Must be able to submit BABAA manufactured product self-certification manufactured product letter that details a compliant product.
Are there applicable regulations?	No
Are there any other standards, requirements, etc.?	No
Additional Technical Comments	See attached specs and mechanical schedule for more information.

Section 4: Business Information

Estimated potential business volume	TBD post selection. Quantity not determined at this time. Cost should be the best available, and cannot increase the project cost by 25%.
Estimated target price / unit cost information (if unavailable explain)	TBD post selection. Cost should be the best available, and cannot increase the project cost by 25%.
When is it needed by?	Q3 - 4 2026
Describe packaging requirements	Best available. Must arrive undamaged. Specifics discussed in negotiation.
Where will this item be shipped?	Virginia

Additional Comments

Is there other information you would like to include?	Agency providing funds - HUD Name/POC for BABA related questions - Sullivan Staires Email address of contact - Sullivan.Staires@okalliance.com Nationwide Search Provide written documentation in response to the Supplier Scouting request of being a current Build America Buy America Act compliant Spray Foam Insulation manufacturer with experience in manufacturing the system components, meeting the product performance requirements. Information on BABAA compliance requirements can be found at the Made in America Office link https://www.madeinamerica.gov/. North Fork Manor
---	---