

# MEPNN Supplier Scouting Opportunity Synopsis

## Section 1: General Information

Scouting Number	2026-278
Item to be Scouted	BABA: Through the Wall Air Handler
Days to be scouted	14
Response Due By	06/17/2026
Description	Air handlers equivalent to Tempstar 2 Ton and 5 Ton air handlers
State item to be used in	North Carolina

## Section 2: Technical Information

Type of supplier being sought	Manufacturer
Reason	BABA
Describe the manufacturing processes (elaborate to provide as much detail as possible)	Involves three parallel tracks: sheet metal fabrication, coil/heat exchanger production, and electro-mechanical assembly. This process converts raw metals and components into a ready-to-mount, climate-controlled unit.
Provide dimensions / size / tolerances / performance specifications for the item	2 Ton and 5 Ton with SEER2 15.2 Rating with A2L . Please see attached for additional information.
List required materials needed to make the product, including materials of product components	Airhandler with Verticle Thru-wall Intake
Are there applicable certification requirements?	No
Are there applicable regulations?	No
Are there any other standards, requirements, etc.?	Yes
Details	American Society of Heating, Refrigerating, and Air-Conditioning Engineers (ASHRAE) and North Carolina Housing Finance Agency (NCHFA)
Additional Technical Comments	

## Section 4: Business Information

Estimated potential business volume	60 Units
Estimated target price / unit cost information (if unavailable explain)	2 Ton - \$1,200 – \$2,800 5 Ton: \$2,400 – \$5,500
When is it needed by?	As soon as possible
Describe packaging requirements	Individually wrapped. Best available. Delivered undamaged. Specifics discussed in negotiation.
Where will this item be shipped?	North Carolina

## Additional Comments

Is there other information you would like to include?

Agency providing funds - North Carolina Housing Finance Agency (NCHFA) / Home Funds

Nationwide Search

Provide written documentation in response to the Supplier Scouting request of being a current Build America Buy America Act compliant Bath Accessories manufacturer with experience in manufacturing the system components, meeting the product performance requirements.