

MEPNN Supplier Scouting Opportunity Synopsis

Section 1: General Information

Scouting Number	2026-171
Item to be Scouted	Electric Duct Heater
Days to be scouted	14
Response Due By	05/13/2026
Description	I am working on an Affordable Living Community project in Hamilton MA and we are looking for four BABA Compliant Electric Duct Heaters. See below and attached for additional information related to the product. Feel free to reach out

Section 2: Technical Information

Type of supplier being sought	Manufacturer
Reason	BABA
Describe the manufacturing processes (elaborate to provide as much detail as possible)	The manufacturing of an electric duct heater involves fabricating a galvanized steel frame, constructing heating elements (open coil), assembling the control panel, and integrating safety features
Provide dimensions / size / tolerances / performance specifications for the item	Please see attached "Electric Duct Heater Product Data" PDF for the basis of design product. We can be flexible with dimensions/sizes.
List required materials needed to make the product, including materials of product components	Manufacturing an electric duct heater requires heating elements (80/20 Nickel-Chromium alloy), galvanized or stainless steel for the casing, ceramic insulators, and a control box. Essential safety components include thermal cutouts, magnetic contactors, and airflow switches, ensuring structural rigidity and electrical insulation.
Are there applicable certification requirements?	Yes
Details	Passive House Requirements - See attached "Passive House Requirements Specifications" PDF for additional information
Are there applicable regulations?	No
Are there any other standards, requirements, etc.?	No
Additional Technical Comments	

Section 4: Business Information

Estimated potential business volume	Four units are needed for a single project
Estimated target price / unit cost information (if unavailable explain)	\$1,500 per unit (\$6,000 for all four)
When is it needed by?	September 2026
Describe packaging requirements	Preferably palletized, but we can be flexible
Where will this item be shipped?	Massachusetts

Additional Comments

Is there other information you would like to include?

BABA Information:

Agency Providing the Funds - Executive Office of Housing and Living Communities (EOHLC)

Name/POC for BABA Related Questions - Jessie Permar

Contact Info for BABA POC - Jessie.Permar@mass.gov