

# MEPNN Supplier Scouting Opportunity Synopsis

## Section 1: General Information

Scouting Number	2026-168
Item to be Scouted	APEX LadderBox
Days to be scouted	45
Response Due By	06/13/2026
Description	The APEX LadderBox is a toolbox that quickly attaches to the top of fiberglass step ladders. It has two compartments for workers to place tools/materials, one over the ladder cap and one that protrudes from the ladder cap. Consequitio

## Section 2: Technical Information

Type of supplier being sought	APEX LadderBox has the ability to help you get the job done quicker and more safely. Manufacturer
Reason	New product startup
Describe the manufacturing processes (elaborate to provide as much detail as possible)	The plan is to injection mold the plastic components and have the product kitted together so units are ready to go from the warehouse. I can certainly work with a manufacturer who is not able to house all components under one roof, but that would be ideal. Please see Additional Comments below.
Provide dimensions / size / tolerances / performance specifications for the item	Roughly 22"x16"x7"
List required materials needed to make the product, including materials of product components	Please see the attached files and Additional Comments below.
Are there applicable certification requirements?	No
Are there applicable regulations?	No
Are there any other standards, requirements, etc.?	No
Additional Technical Comments	

## Section 4: Business Information

Estimated potential business volume	100/month starting and will grow from there. Please see Additional Comments below.
Estimated target price / unit cost information (if unavailable explain)	\$40-\$50/ unit - Please see Additional Comments below.
When is it needed by?	Would like to be selling the final quarter of this year. Please see Additional Comments below.
Describe packaging requirements	Plan is to be individually boxed. Please see Additional Comments below.
Where will this item be shipped?	A warehouse facility is still being worked on. Please see Additional Comments below.

## Additional Comments

Is there other information you would like to include?

Thank you for your interest in the APEX LadderBox. This is a brand-new product from a newly established, Alaska-based company. We are targeting a market launch in the fourth quarter of this year.

We've recently completed the Design for Manufacture (DFM) phase in partnership with a firm in Georgia. We're very pleased with the outcome and direction of the product. That said, we understand that manufacturers may recommend minor adjustments to optimize production, and we're open to those discussions.

Attached are the design files, including recommended components and tolerances provided by the design firm. Please don't hesitate to reach out if you have any questions or need additional information or files.

The APEX LadderBox is a durable plastic toolbox designed to attach securely to the top cap of fiberglass step ladders. Its purpose is to significantly expand usable workspace while improving job-site safety by preventing tools and materials from falling. The product must be robust enough to withstand drops from ladder height and perform reliably in a wide range of temperatures and working environments.

Initial order quantities will be modest as we begin with direct-to-consumer online sales. However, we anticipate rapid growth as the product gains traction, with plans to expand into retail distribution as soon as possible.

We appreciate your time and consideration and look forward to hearing from you.

Thank you, and God bless.