

MEPNN Supplier Scouting Opportunity Synopsis

Section 1: General Information

Scouting Number	2025-365
Item to be Scouted	Rubber Tire Gantry Cranes
Days to be scouted	30
Response Due By	12/19/2025
Description	Norfolk Southern Railway Co. is seeking six to eight Rubber Tire Gantry Cranes (RTG) for Intermodal Operations at our Detroit Livernois Intermodal Rail facility.

Section 2: Technical Information

Type of supplier being sought	Manufacturer
Reason	2nd Supplier
Describe the manufacturing processes (elaborate to provide as much detail as possible)	May include but is not limited to "Mechanical and Electronic Assembly
Provide dimensions / size / tolerances / performance specifications for the item	One over five container height. Diesel electric or fully electric cranes.
List required materials needed to make the product, including materials of product components	May include but is not limited to steel (high strength, weathering, structural), aluminum, composites, cabin and control units, rubber and elastics (cushioning, gaskets and seals, cable protectors) plastics (polyethylene, polypropylene, polyvinyl chloride), copper and electrical conductors (wiring and connectors), and concrete
Are there applicable certification requirements?	No
Are there applicable regulations?	No
Are there any other standards, requirements, etc.?	No
Additional Technical Comments	

Section 4: Business Information

Estimated potential business volume	N/A
Estimated target price / unit cost information (if unavailable explain)	\$800,000.00 each
When is it needed by?	January 2027
Describe packaging requirements	Best available. Delivered undamaged. Specifics discussed in negotiation.
Where will this item be shipped?	Detroit, MI

Additional Comments

Is there other information you would like to include?	
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