MEPNN Supplier Scouting Opportunity Synopsis

Section 1: General Information

Scouting Number	2025-364
Item to be Scouted	Rail Mounted Gantry Cranes
Days to be scouted	30
Response Due By	12/19/2025
Description	Seeking two to four Rail Mounted Gantry (RMG) cranes for Intermodal Operations at Norfolk Southern Railway's Detroit Livernois Intermodal rail facility.

Section 2: Technical Information

Type of supplier being sought	Manufacturer
Reason	New product startup
Describe the manufacturing processes (elaborate to provide as much detail as possible)	May include but is not limited to "Mechanical and Electronic Assembly
Provide dimensions / size / tolerances / performance specifications for the item	Approximately 130 feet wide rail to rail. One over four container height. Fully electric cranes. Please see attached documentation for additional specifications
List required materials needed to make the product, including materials of product components	May include but is not limited to steel (high strength, weathering, structural), aluminum, composites, cabin and control units, rubber and elastics (cushioning, gaskets and seals, cable protectors) plastics (polyethylene, polypropylene, polyvinyl chloride), copper and electrical conductors (wiring and connectors), and concrete.
Are there applicable certification requirements?	No
Are there applicable regulations?	No
Are there any other stndards, requirements, etc.?	No
Additional Technical Comments	

Section 4: Business Information

Estimated potential business volume	Two to four RMG cranes
Estimated target price / unit cost information (if unavailable explain)	NS has never purchased this type of crane before, so we have no information regarding pricing at this time. it is likely that the price will be $500,000 per machine
When is it needed by?	January 2027
Describe packaging requirements	Best available. Delivered undamaged. Specifics discussed in negotiation.
Where will this item be shipped?	Detroit, MI

Additional Comments

Is there other information you would like to include?	