

# MEPNN Supplier Scouting Opportunity Synopsis

## Section 1: General Information

Scouting Number	2025-208
Item to be Scouted	HVAC Controls - Alternates to Contemporary Controls
Days to be scouted	30
Response Due By	07/20/2025
Description	DEW Construction (GC), our trade partner (Thomas Mechanical, Inc.) and their 2nd tier HVAC controls integration contractor need assistance sourcing BABAA compliant HVAC controls components. This project is for the Burlington

## Section 2: Technical Information

Type of supplier being sought	Vermont Manufacturer
Reason	BABA
Describe the manufacturing processes (elaborate to provide as much detail as possible)	Includes but is not limited to electronic/electrical assembly, PCB fabrication and assembly, software programming, and system integration.
Provide dimensions / size / tolerances / performance specifications for the item	<ul style="list-style-type: none"><li>- (230913 I&amp;C for HVAC.pdf) See attached CSI Specification section #230913 Instrumentation and Control Devices for HVAC.</li><li>- (230923 DDC System for HVAC.pdf) Selected system components will be required to interface with the selected Direct-Digital Control System for HVAC (CSI #230923).</li><li>- (NIST Grant Award Letter to Burlington School District.pdf) Provides information on the project</li><li>- Document with "Parts List" in the title lists the component, in which, a compliant alternative / compliant alternatives is/are needed</li><li>- Additional documents provide specifications on the item(s), in which, a compliant alternative / compliant alternatives is/are needed</li></ul>
List required materials needed to make the product, including materials of product components	Unknown, this is not standard information listed in a product data submittal and has no bearing on the engineer of record's acceptance of this product. If information is necessary for sourcing, please refer to product data sheets provided.
Are there applicable certification requirements?	Yes
Certification(s) required	UL
Are there applicable regulations?	No
Are there any other standards, requirements, etc.?	No
Additional Technical Comments	<p>At this time, we do not know who will be providing the DDC system. AutomatedLogic is already in use by the Burlington School District and there is a specification requirement for this project stating, "The system shall be an extension of and integrated into, the building automation system at the Burlington Central School District."</p> <p>Systems utilizing either AutomatedLogic (client preferred) and KMC Controls have been proposed. However, neither system is fully BABAA compliant.</p>

## Section 4: Business Information

Estimated potential business volume	Please see attached Parts List. Quantity and unit prices are identified. This will be a one-time order for this project.
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Estimated target price / unit cost information (if unavailable explain)	Please see attached Parts List. Quantity and unit prices are identified. This will be a one-time order for this project.
When is it needed by?	Immediately!!! Compliant HVAC controls are critical to the project schedule. Substantial Completion is 12 weeks away as of this submission dated 2025-06-11. No HVAC controls means no equipment startup, balancing, or commissioning.
Describe packaging requirements	Packaging is to be determined by the manufacturer such that equipment arrives undamaged.
Where will this item be shipped?	South Burlington, VT 05495

## Additional Comments

Is there other information you would like to include?	<p>Funding Agency: Department of Commerce, National Institute of Standards and Technology. Attached for reference is the grant award letter provided to Burlington High School for this project.</p> <p>DEW Construction, BABAA Contact: Michael Snyder, Cell: (802) 798-4976, Email: msnyder@dewconstruction.com</p>
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