



## Consultant Bio Stephen Peele Sr.

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Stephen is a student of leadership, strategy, and business improvement. Having operated in high technology businesses both as entrepreneurial start-ups and as mature businesses, he has demonstrated an adaptability and resilience in all things “business”. He has been a trusted advisor and coach to business managers and leaders for many years and continues to challenge the thinking and approaches of executives.

During his almost 40 year career, he has improved the business valuation and processes of a \$2B manufacturing company as a vital part of their change management team, sold millions of dollars in products and services in the airline industry, given strategic clarity to high technology start-ups, and helped organizations improve the engagement of their people by as much as 20%. His sales track record includes having been recognized for achieving sales goals in both military and commercial aviation environments. His long tenure in the consulting industry is underscored by repeat business as a trusted advisor.

Stephen is a constant-learner, process thinker, and disciplined teacher. Not only does he teach and coach as a consultant, but he maintains a broad list of topics that he studies and teaches on. That comes in handy as an **Adjunct Professor for Business at Northern Kentucky University**. You will find few topics that he cannot have a deep discussion on.

Stephen graduated from MIT in 1981, in **Aeronautics and Astronautics**. His engineering training was coupled with both fundamental research and grounding in economic principles. Prior to receiving his MBA in **Finance, Marketing, and Management** from the University of Cincinnati, he studied extensively at universities like University of Connecticut (UConn), University of Southern California (USC), and the Rensselaer Polytechnic Institute (RPI) in pursuit of higher learning. He received accolades during his career with GE Aviation, including special recognition as a Quality Leader/Instructor, Six Sigma Certification, and participation Global Business Development Programs at GE’s Crotonville Executive Center. He became one of a handful of people selected to lead the company in the area of technical marketing and applied those skills to expanding the company’s aviation services offerings. Stephen worked with businesses both large (GE, Avery Dennison, Mars) and small (Materion, Dotloop/Zillow, AstroNova, and MONDI) and contributes to the sharing of strategic insights across diverse industries.

Stephen enjoys cycling, hiking, weight training, nutrition, and travel. Over his career he has travelled to exotic destinations such as Kuala Lumpur, Fiji (one of his favorites), Virgin Gorda, New Zealand, Korea, Russia, and Japan. He is also a student of foreign languages (Russian, German) for the purpose of expanding his knowledge of other cultures.