



## Mike Waight Regional Manager

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**“ Thoughtful questions  
will help you understand  
what really matters to  
people. ”**

### Lending a Hand

My past exposure to many types of manufacturing processes, as well as the diversity of positions I have held, allows me to help manufacturers at a strategic level. I have had responsibility for product design, manufacturing engineering, safety and quality. The time I spent leading a quality organization really helped me develop an understanding of how processes efficiently work together, from customer order through manufacturing and shipment of the product.

My approach to helping a manufacturer is simple - ask questions in a manner that helps me truly understand what the issue is, why they're experiencing it, how they're being impacted by it, and what desired outcome they would like to achieve.

One of the best projects I worked on involved consolidating three locations from across the country to a single site in Illinois. It included movement of all manufacturing equipment, as well as office furniture and over \$5M in inventory. Using a time-phased implementation schedule, the majority of the move occurred during a 2-3 week period, and was completed on schedule and more than \$10,000 below budget.

### My Background

Working in the wire harness manufacturing industry for more than 13 years, I have had broad exposure to CNC Machining, brazing, plating, heat treatment, plastic injection molding, and assembly.

My experience also covers [strategic planning](#), ownership transition planning, [ERP System Selection](#), financial analysis & assessments, growth planning, facility planning & relocation, waste management, and employee health and safety issues.

I earned a Bachelor of Science in Industrial Technology from Western Illinois University and an MBA from Bradley University.