

Situation

When Drawing Technology got its start in 2000, the company's customer base was located within 300 miles of its Rockford headquarters. Today, 60 percent of products are sold outside the United States. As the company grew, its operations became more and more complex - with the sales, engineering, purchasing, accounting and manufacturing departments all running separate systems. Orders were hand-carried from one department to another, creating redundancy and inefficiency.

IMEC Solution

After exploring various options, Drawing Technology selected an Enterprise Resource Planning (ERP) system from Global Shop Solutions. IMEC helped the company secure the grant funding that paid for the critical training portion of the project. The system was implemented in 2012, and with employees trained on its use, Drawing Technology quickly began to see significant improvements in efficiency and expects to add sales with both existing and new customers.

Results

- 10-15% reduction in overtime company-wide
- Three straight months of on-time shipments
- Anticipated 30% increase in production capacity

"Having someone to support you in this kind of thing is great. We'd work with IMEC again in a minute, and we're keeping our eyes open for more opportunities."

Chuck Schooley, President, Drawing Technology