

Situation

With a significant portion of its business coming from government contracts-particularly after the economic downturn slowed work in the building construction industry-Corrugated Metals decided to pursue quality, efficiency and safety improvements to make its products and services more attractive to potential customers.

IMEC Solution

IMEC spent two years delving into Corrugated Metals' operations and training employees to convert the knowledge in their heads into documented processes and protocols. With a comprehensive, custom Quality Management System in place, IMEC encouraged the company to pursue ISO 9001:2008 registration. Following successful ISO registration, IMEC helped Corrugated Metals achieve certification to the U.S. military's Qualified Suppliers List of Distributors (QSLD) in record time, completing the typical 18-month process in just 60 days. IMEC also helped the company develop a best practices safety plan that authorizes any employee to stop any action in the plant at any time for safety reasons.

Results

- Received a \$30 million Dept. of Defense contract
- Achieved certification to ISO 9001:2008
- Named to the U.S. military's Qualified Suppliers List of Distributors (QSLD)
- Improved safety levels significantly

"Consultants get a reputation for not delivering results. IMEC delivers on everything they say they will. And their level of expertise and experience is just tremendous."

Ken Carlton, President, Corrugated Metals