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“ Everyone is a leader in some way, regardless of the formal title. We can learn best practices for interacting with others in the same way we can learn the technical skills of the job. It’s just as challenging. It’s just as important. ”

Never underestimate the impact you have on the people around you. Whether to the positive or the negative, each of us has endless opportunities to influence others every day. Competitive businesses rely on this endless stream of interactions, person by person, to build the fabric of the business. When people come together and interact in meaningful ways with clear communication, sincere appreciation, and respect and trust for one another, an organization can soar. I like to get people thinking about the impact of their behaviors at work, and then support them as they change those behaviors to positively influence others throughout the organization.

I like to focus on “how” effective leadership happens in organizations, one person at a time, every day. When these skills are practiced on a regular basis, they become the organization’s blueprint for success. They are the foundation to a competitive, strong and successful organization that attracts and retains the best of the best in today’s workforce.

How do you personally relate to others? Do you maximize their strengths? How do you build on and improve your relationships when the going gets tough? Whether you lead from the corner office, the front-line, or the shop floor perhaps the most challenging thing you will do every day is interact with the people around you. These daily interactions can either make or break the company’s success.

Expertise

- Bachelor’s degree from Stephens College
- Master’s degree in Management and Leadership from Webster University

Specialized Skills

- Certified Master Trainer for Development Dimensions International (DDI)
- Certified facilitator for the Myers-Briggs Type Indicator
- Certified Dale Carnegie Instructor

Results

One of my lasting memories involved working with a group of employees who had vast technical expertise in automotive parts manufacturing, but limited formal training in how to get their work done through others. As the organization grew, the enhanced capability of team leads and front-line supervisors became critical to the organization’s success. After working with the group for several months and training them in foundational leadership skills, I received an email from one of the participants. “Not a day goes by that I do not use something that I learned in one of your classes.” For me, that simple statement said it all. I cannot think of a more meaningful result!